



# People. Partnerships. Solutions.

We're Advanced. We're a leading provider of spend management solutions for higher education, NHS, housing and local government organisations.

Our market specific software provides leading cloud sourcing, procurement, marketplace and spend analytics solutions.



#### Our people

Every member of the Advanced team cares about the little things; the things that matter and collectively make a huge difference to your success.

Through our enterprise and market focused solutions we positively impact millions of peoples' lives through continually by investing in our people, partnerships and own technologies to stay focused on our markets', customers' and their stakeholders' needs.

#### **Our partnerships**

So what does true partnership look like? True partnership is one of the defining elements that make us different from the competition.

We believe that building genuine, strong partnerships mean we are able to have an honest and open flow of communication with our customers. These partnerships enable us to really understand their needs and deliver them streamlined solutions designed specifically to meet their needs.

#### **Our solutions**

Thanks to our dedicated team of skilled professionals we are able to offer rightfirst-time solutions that not only cater to our customers' needs, but the needs of their end customers. We enable them to drive efficiencies, savings and growth opportunities through focused solutions that evolve with the changing needs of their business and the markets they operate in..

## Spend Management Solutions

Targets to deliver greater operating efficiencies and make cost savings within your organisation can appear daunting. At Advanced, our solution can help you realise these goals with our Spend Management suite of offerings. We can help you look at the bigger picture and consider how Advanced can help you transform your whole organisation.

Working with our customers over the last few years, we have identified the areas of spend management that are key to delivering a strategic procurement function that really helps drive cost savings, efficiencies and collaboration with your suppliers.

### **Advanced Cloud Sourcing**

## Drive better decisions through strategic procurement...

The procurement function of any organisation is looking to become increasingly strategic, through continuously improving and reevaluating the purchasing activities of their organisation.

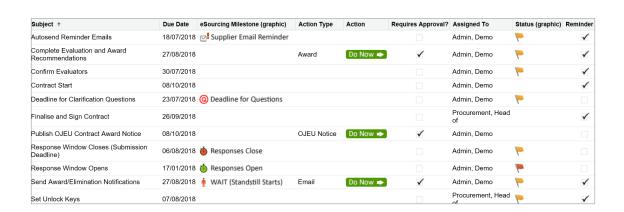
Sourcing enables organisations to focus on strategic procurement with the aim of planning strategically, developing relationships with suppliers and negotiating better contracts.

Our Sourcing solution provides clarity on essential KPIs such as supplier usage and contract compliance to help support the delivery of these strategic objectives.

### **Tender Management**

Tender Management helps provide that procedural discipline. It guides departmental buyers through the steps required to avoid rushed or risky purchasing decisions. Also, it saves time for procurement teams and buyers alike by providing a central repository of all tendering and contract approval activity and a secure portal for suppliers to engage with to submit tenders and RFx responses.

Tender Management is a modular application which can support the whole contract lifecycle.



### **Contract Management**

Contract Management will save you and your team time by automating routine tasks such as distributing management reports or starting contract renewals on time. Our solution provides the perfect platform, when you are ready, to introduce performance and risk management, and tools to track savings, benefits and procedural compliance.

Contract Management is part of a wider suite of modules supporting the whole contract lifecycle.

#### **Advanced Cloud Procurement**

#### **Deliver better cost management for** your organisation

Feedback from sector professionals has taught us that ease of use; data accuracy and customer service were identified as the most important features when considering a procurement solution.

As well as being important to you, these are just as important to us so we work with you to understand and meet your expectations, to help you transform your procurement process so you can spend less time managing the process and add greater value for your organisation.

#### e-Invoicing

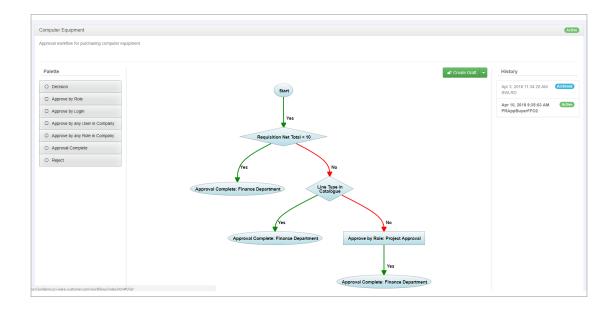
#### Connecting you and your suppliers

When dealing with many different suppliers, it can become complicated to manage these trading relationships, as things might just work differently between them all. Because we act as a transaction network between buyers and suppliers, we take care of the connection so you don't have to worry about it.

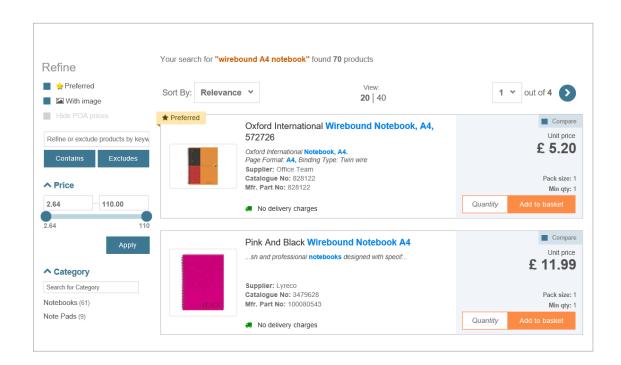
Our network is already integrated to many common ERP solutions and we offer multiple channels for elnvoicing such as XML, PDF and OCR ensuring that we don't put barriers in the way of you achieving your savings.

## e-Requisitions

Our e-Requisitions solution meets these challenges and more with out of the box integration to our Marketplace to help organisations control what staff buy, whilst providing an efficient purchase approval process so that you can maintain full visibility of spend and retain budgetary control.



## Spend Management Solutions



### Advanced Cloud Marketplace

## Improve visibility of spend and retain control

Every department within your organisation will need to buy products and services, and with responsibility for procurement or finance, you are looking for a solution that can help you manage and retain control, whilst also providing your end-users with a solution that encourages them to remain compliant.

At Advanced, our Marketplace can help you to bring benefit to all levels of your organisation by providing you with solutions to improve spend visibility and control for all procurement processes, as well as making financial settlement easier, by providing you with the ability to match invoices to purchase orders.

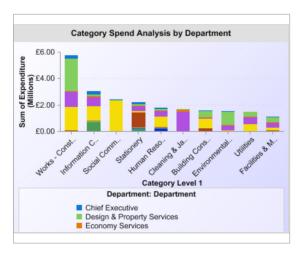
## Catalogue Management

We provide tailored solutions to meet all your required needs, ensuring that the information is stored back in a single source – making the entire process seamless and providing your users with a positive user experience.

## **Advanced Spend Analytics**

Understanding your organisational spend is fundamental to the success of any procurement operation. When you can understand who is buying, what you are buying and from which suppliers at the touch of a button, then you can get real insight, gain control and can drive better buying decisions.

With our solution, you aren't limited to only analysing data from our solutions – we can include data from any ERP/procurement system, providing you with the full picture



#### **About Advanced**

We're Advanced. Through our enterprise and market-focused solutions, we positively impact millions of peoples' lives through continually investing in our people, our partnerships and our own technologies to stay focused on your needs. Every member of the Advanced team cares about the little things; the things that matter to you, and the things that collectively make a huge difference to your success.

So what does true partnership look like? True partnership is the defining thing that makes us different from the competition. We pride ourselves on delivering focused software solutions for public sector, enterprise commercial and health & care organisations that simplify complex business challenges and deliver immediate value.

We don't sell theory, only advanced software solutions that deliver immediate value. We enable our customers to drive efficiencies, savings and growth opportunities through focused, right-first-time software solutions that evolve with the changing needs of their business and the markets they operate in.

We're focused on success. Through continuous investment in our people, our partnerships and our technologies we have an impressive track record. Advanced is a Sunday Times Top Track 250 Company 2016 and we ranked in the Deloitte UK Fast 50. Through our success, we can continue to develop our solutions to make sure they're just right for you.

#### More information

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