## A Business Cloud Essentials

Market Comparison Grid

Advanced Business Cloud Essentials is a cloud-based Business Management Solution that manages and integrates your key business activities through one centralised system. Delivered as a single, fully-integrated, Software-as-a-Service (SaaS) platform it is easily accessible through any web browser and a flexible pricing model allows businesses to scale their usage as required.

We understand that business owners have a lot of choice when it comes to looking for business management software, so we have created a guide to show you how Business Cloud Essentials compares to other solutions in the market.

Platform	Business Cloud Essentials	Qbooks	Xero	sage 50c	SAP 200c	SAP B1	Microsoft Business Centre
True Cloud Platform - accessible from any web enabled device	$\checkmark$	$\checkmark$	$\checkmark$	-	-	-	$\checkmark$
Data backups included - no additional cost	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	-	$\checkmark$
All-in-one business system - no separate modules and one central database	$\checkmark$	-	-	-	-	$\checkmark$	$\checkmark$
Free trial - try before you buy	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	-	$\checkmark$
Support							
UK-based software vendor	$\checkmark$	-	-	$\checkmark$	$\checkmark$	-	-
Free telephone support - Dedicated UK support team	$\checkmark$	-	-	$\checkmark$	-	-	-
Seamless upgrades - No downtime and automatically rolled out	$\checkmark$	$\checkmark$	-	-	-	-	$\checkmark$
Free updates - No additional costs for ongoing software updates	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	-	$\checkmark$
Capability included as standard Finance	$\checkmark$	$\checkmark$	$\checkmark$	√	$\checkmark$	$\checkmark$	✓
Customer Relationship Management (CRM)	$\checkmark$	$\checkmark$	$\checkmark$	-	-	$\checkmark$	$\checkmark$
Supply Chain Management	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Stock & Inventory Management	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Material Requirements Planning	$\checkmark$	-	-	-	-	$\checkmark$	$\checkmark$
Operations & Manufacturing Management	$\checkmark$	-	-	-	$\checkmark$	$\checkmark$	$\checkmark$
Service & Repair Management	$\checkmark$	-	-	-	-	$\checkmark$	$\checkmark$
Payroll	$\checkmark$	$\checkmark$	$\checkmark$	-	-	$\checkmark$	-
Making Tax Digital & GDPR	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Pricing							
5 year cost	££	£	£	£	£££	£££	£££